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# **INTRODUCTION**

The strategic priorities of the Public Revenue Office (PRO) include the core development components which implementation is planned for the period 2019-2021. The document provides the general guidelines as priority goals, the measures to be taken for their realization and the activities that, with consistent application by the employees and adequate funding, will ensure not only the realization of the basic mission and vision of the institution, but will also be the basis for building of a modern tax administration with high reputation and integrity among the taxpayers and among the local and international public - confidence in the professionalism, efficiency, transparency and service orientation.

# MISSION - OBJECTIVE OF THE PUBLIC REVENUE OFFICE

The objective of the Public Revenue Office of Republic of Macedonia is to ensure high quality of services for the taxpayers, simplified tax procedures for timely and accurate compliance, including fair and efficient collection of taxes and other public duties.

# VISION

The Public Revenue Office's vision is to become a model for a professional organization recognizable according to best practices and quality standards.

In order to achieve our vision, we continue to strengthen the administrative capacity and to raise the quality standards in our work. We started to introduce a new climate in the work of the tax administration, which implies a quality and transparent operation and responsibility for the results.

The Public Revenue Office creates a single policy for improving the quality of services, providing simplified tax procedures for timely and accurate fulfillment of obligations and a fair and efficient collection of taxes and other public duties in the Republic of Macedonia. In performing its business activities, the PRO is committed to nurture an open and responsible approach to taxpayers, employees, state institutions, international organizations and the entire social community.

# MANDATE AND COMPETENCIES OF THE PUBLIC REVENUE OFFICE

The Public Revenue Office functions only on the territory of the Republic of Macedonia. Pursuant to the Law on Public Revenue Office, it performs administrative and other professional matters related to the scope of its operations, as well as issues arising from the special tax laws. The Public Revenue Office operatively implements the tax policy, maintains the single tax register and tax records of taxpayers, receives tax returns, assess, collects and performes refund of taxes, social contributions from salary and other public duties, performs inspection supervision, provides assistance to taxpayers for fulfilling their tax obligations, monitors and analyzes the functioning of the tax system and makes proposals for its improvement, cooperates with tax authorities from other countries, and provides an international legal assistance in tax matters.

The specificity of the Public Revenue Office is manifested through its significant role in providing funds in the Budget of the Republic of Macedonia, thus ensuring the fulfillment of the state functions, and which, depending on the competences, in the last years are around 62% -68% of the projected Revenues of the Basic Budget and Funds. By extending the competencies over the collection of misdemeanor fines and penalties, such contribution is increased.



# **SPECIFICITY OF THE PUBLIC REVENUE MANAGEMENT**

The legal framework for the work of the PRO, the general tax regulation and the tax administrative procedure are defined in two acts - the Law on Public Revenue Office and the Law on Tax Procedure. The mentioned legal framework provides the possibility of strengthening the administrative capacity for implementing the legislation and for combating tax evasion.

- With the amendments to the Law on Audio and Audiovisual Media Services ("Official Gazette of the Republic of Macedonia" No. 132 from 20.09.2017), the obligation for the Broadcasting fee has been abolished, thus the competence of the Public Revenue Office for assessing and collecting the Broadcasting fee has ended at September 2017, which was an inadequate administrative burden on the Public Revenue Office.
- With the Law on Amending the Law on the Public Revenue Office ("Official Gazette of the Republic of Macedonia" No. 35 from 23.02.2018), a new additional competence was introduced to the Public Revenue Office, which is related to the control of the accuracy of the employees in the public sector registry through control of the monthly calculations for integrated collection. This additional competence shall be applied for three months from the day of entry into force of this Law, i.e. on 23.02.2018. Regarding this new competence of the Public Revenue Office, in order to exchange data between the Public Revenue Office and the Ministry of Information Society and Administration, with the Law on Amendment to the Law on Tax Procedure ("Official Gazette of the Republic of Macedonia", No. 35 from 23.02. 2018) is made an addition to the provision that regulates the tax secrecy in the work of the Public Revenue Office, that is, the secrecy is not considered impaired even when exchanging data that the Public Revenue Office performs with the Ministry of Information Society and Administration in accordance with the Law on employees in the public sector.
- The Law on Amendment to the Law on Contributions from Compulsory Social Insurance ("Official Gazette of the Republic of Macedonia" No. 35 from 23.02.2018) introduced an obligation for the taxpayer for calculation and payment of contributions employer from the public sector in accordance with the Law on employees in the public sector, to harmonize the data on taxpayers for payment with the register of employees in the public sector, before submitting the monthly calculation. At the same time, this Law introduced an obligation for the Public Revenue Office, in addition with the exchanges of data with the institutions for compulsory social insurance on the contributions and the Personal Income Tax according to the law, to exchange as well data with the authorities and institutions for the taxpayers for calculation and payment of contributions and the taxpayers for payment of contributions for which according to the law makes control by the monthly calculations for integrated collection. These amendments shall be applied

three months after the date of entry into force of this Law, i.e. on the day of its publishing in the "Official Gazette of the Republic of Macedonia" on 23.02.2018.

- From 01.01.2018 the Law on Amending the Law on Personal Income Tax has entered into force ("Official Gazette of the Republic of Macedonia" No. 190 from 25.12.2018 and the Rulebook on the Manner for Calculating and Payment of Advance Payments of Personal Income Tax, form, content and the manner of submitting and approving the electronic calculation of income and tax ("Official Gazette of the Republic of Macedonia" No. 197 from 29.12.2018), which establishes the framework for submitting electronic tax returns for each payment of income to an natural person - individual (other than salary) by the payer and for each income that a natural person - individual realizes from another natural person - individual in the country and abroad. From 01.01.2018 the new electronic system of the PRO e-Personal tax is https: //e-pdd.ujp. gov.mk is put in function, through which a service to the taxpayers is provided for preparation and submission of electronic calculations for income and tax with direct input or loading of data prepared with appropriate structure, whereby the system ensures the accuracy of the data in the electronic calculation based on the built-in controls and submits an automatic electronic payment order to the payment operations carriers.
- With the amendments to the Law on Prevention of Money Laundering and Financing of Terrorism ("Official Gazette of the Republic of Macedonia No. 120 from 29.6.2018"), to the PRO is entrusted a new non-tax authority, to supervise organizers of games of chance, legal and natural persons - individuals who perform the following services: mediation in real estate transactions, providing advice in the field of taxes and legal entities that carry out the activity of receiving in pledge movable property and real estate in accordance with the Law. Namely, Article 48 of the Law envisages the following: (1) It is prohibited to pay cash and goods in the amount of Euro 2,000 or more in MKD equivalent in the form of one or more obviously related transactions, which is not done through a bank, savings house or through an account in another institution that provides payment services. (2) The entities that are authorized by law for registration of securities, other property or legal affairs, or for reporting or performing transfer of money, securities or other property, may make such registration or transfer only if the client files proof that the transfer of money above the amount referred to in paragraph (1) of this Article is performed through a bank, a savings house or through an account in another institution that provides payment services. (3) The prohibition referred to in paragraph (1) of this Article shall not apply to organizers of games of chance. Based on the foregoing, the Public Revenue Office is obliged, in accordance with its competencies, to supervise legal entities and natural persons - individuals regarding the application of the ban on cash payments in the amount of Euro 2,000 or more in MKD counter-value with all taxpayers that perform cash turnover. The amendments to the law will contribute to improving the efficiency of the PRO in the course of work for the international exchange of tax information with foreign tax authorities referring to the "beneficial owner".

- In accordance with the Methodology for Strategic Planning and Preparation of the Annual Work Program of the Government of the Republic of Macedonia at the Government session held on 10.07.2018, two Guidelines were adopted and published in the "Official Gazette of the Republic of Macedonia" no. 131 from 17.07.2018, and which entered into force the next day on 18.07.2018. With the first Guideline on the manner of acting of the ministries and other state administration bodies in the process of preparation of the strategic plan and the annual work plan is specified the manner of their actions in the process of the strategic plan and the annual work plan, and with the second Guideline for the manner of acting of the ministries and other state administration bodies in the process of monitoring, evaluation and reporting on the implementation of the strategic plan and the annual work plan is more precisely prescribed the manner of their acting in the process of monitoring, evaluating and reporting on the implementation of the strategic plan and the annual work plan
- The Law on Amending the Law on Minimum Wage in the Republic of Macedonia ("Official Gazette of the Republic of Macedonia", No. 132/17 as well as No. 140/18) foresees an increase in the amount of the minimum wage, as well as provision of financial assistance to employers for the payment of the minimum wage, i.e. the PRO from 2017, is in charge of administering employers' requests for providing financial assistance in the monthly salary calculation referring to 2017, 2018 and 2019 for data processing and verification whether the condition in the Law are met, and notification of the employers (through the Declaration of acceptance of the calculation) for approved payment of financial assistance. For persons for whom the requirements of the Law have been met, the PRO shall submit data to the Ministry of Labor and Social Policy for the payment of the financial assistance. The purpose of the financial support for salary growth in the higher amount of the minimum wage (hereinafter: the financial support) is to encourage employers to pay the salaries of workers in a higher amount than the minimum wage stipulated by this law, to improve the economic standard and encouraging economic growth and development in the Republic of Macedonia.

# **STRUCTURE OF THE PUBLIC REVENUE OFFICE**

Current structure: The Public Revenue Office is a state administrative body within the Ministry of Finance with the capacity of a legal entity. As of 31.12.2017, the number of employees in the Public Revenue Office is 1.230. From 1st of January, 2017, enabled by the amendments to the acts for internal organization and systematization of the work posts in the PRO, the operations within the scope of the Public Revenue Office are performed through: General Directorate Skopje; Large Taxpayers Office; Regional Directorates (6) - located in Skopje, Bitola, Prilep, Shtip, Strumica and Tetovo; Branch offices (17) - located in Ohrid, Struga, Resen, Kavadarci, Veles, Negotino, Kumanovo, Kriva Palanka, Kochani, Vinica, Sveti Nikole, Berovo, Gevgelija, Radovish, Gostivar, Kicevo and Debar; Service points (7) - located in Demir Hisar, Makedonski Brod, Krushevo, Kratovo, Delchevo, Probishtip and Valandovo; Mobile service points served the other municipalities where there is no financial justification for their continued location. **Planned changes**: To continue with the strengthening of the capacities of the tax administration for administering tax revenues and contributions and for providing quality customer services, improving the skills and knowledge of tax officials, managing the changes to support the tax reforms and modernization - electronic tax administration. To continue with the development and restructuring of the work processes for the new tax integrated IT system; - introducing conditions for HARDWARE for the new integrated IT system of the PRO; - introduction of conditions for SOFTWARE for the new integrated IT system of the PRO; - introduction of methodology for quality assurance for the new integrated IT system, including supporting the risk management process (functional and non-functional risk, risk of introducing hardware and software solutions and the risk of their compliance); - development and introduction of a risk assessment system. Ensuring smooth functioning and long-term stability of the system in the event of a crisis.

#### **PROGRAMS 2019-2021**

For the period 2019-2021, the Public Revenue Office has set the following priorities within its competencies:

Program 1: Strengthening administrative capacity Program 2: Fight against the tax fraud and gray economy Program 3: Public Finance Management - Revenue Mobilization

## PLAN FOR IMPLEMENTATION OF A PROGRAMME

#### A: Justification and design of the Programme

Justification: The programme stems from:

- 1. Programme of the Government of the Republic of Macedonia for the period 2018-2020
- 2. National "Public Finance Reform Management Programme 2018-2021" (December 2017)
- 3. IPA II "Sectoral planning document for the reform of the public financial management sector" (Draft, March 2017)
- 4. Annual Action Program of the Republic of Macedonia for 2018 on EU Support to Public Financial Management (PFM) (February 2018)
- 5. Annual Report of the Center for Excellence in Finance (CEF) for 2017 (11.07.2018)
- 6. Report on the progress of the Republic of Macedonia to the European Commission for 2018 (April 17, 2018)
- National Program for the Adoption of the Acquis of the European Union (NPAA) Revision 2019-2021 (No. 01-52 / 31, from 08.05.2018) as well as detailed GAP Analysis of the EC Report
- 8. Draft conclusions of the 14th meeting of the Subcommittee on Trade, Industry, Customs and Taxation (Brussels, 23.11.2017)
- Report "Public Expenditure and Financial Accountability Assessment in the Republic of Macedonia (PEFA)", Ministry of Finance and DFC International Consultants (December, 2015)
- 10. Revenue management reform progress and next steps IMF Department of fiscal affairs (May 2018)
- 11. Economic Development Programme (draft version)
- 12. Cash reduction strategy (draft version March 2018)
- 13. Strategy for reducing the gray economy (March 2018)
- 14. Tax Reform Strategy 2018-2021 (Draft version)
- 15. The Economic Reform Programme (PER) "European Commission (April 2018)
- 16. PRO strategic plan 2018-2020
- 17. Budget of the Republic of Macedonia for 2019 (Proposal)
- 18. Public Procurement Plan of the Public Revenue Office for 2019 (Draft)
- 19. Annual Employment Plan for 2019 (Draft)

### Program 1: STRENGTHENING ADMINISTRATIVE CAPACITY

**Objective of the Programme**: Capacity building of the tax administration for administering tax revenues and contributions and providing quality customer services, improving skills and knowledge of tax officers, managing changes in support of tax reform and modernization - electronic tax administration.

**Success indicators of the Programme**: Increasing the level of satisfaction of tax service users and PRO staff, improving the voluntary collection of tax revenues and contributions and managing tax debts.

**The programme is**: (note the type of the programme)



Subprogrammes (components) of the I	Programme:
<b>Subprogramme 1</b> : Quality Management System	<ul> <li>Performance Indicator:</li> <li>Number of harmonized documents / records with the ISO quality management system</li> <li>% of the satisfaction of the users of PRO services</li> <li>% of the satisfaction of the employees in the PRO</li> </ul>
<b>Subprogramme 2</b> : Compliance risk management	<ul> <li>Performance Indicator:</li> <li>% of the realization of the educational programs envisaged in the Annual Plan for education of the Tax Academy</li> <li>% of used allocated funds for FISCALIS 2020</li> <li>(IOTA) Number of approved participation of events by the PRO/ number of events foreseen in the IOTA Annual Program that the PRO can participate at</li> <li>(CEF) Number of applications submitted by the PRO / Number of accepted CEF applications according to the CEF Annual Program</li> <li>(TAIEX) Number of applications submitted by the PRO / Number of approved TAIEX applications / Number of implemented TAIEX applications</li> </ul>
<b>Subprogram 3</b> : Compliance risk management	<ul> <li>Performance Indicator:</li> <li>% of the increase in self-taxation in current in relation to the previous year</li> </ul>

### **B: Plan for implementing the programme**

#### Subprogramme 1: Quality Management System – Implementation plar

			Time	frame			Needeo	l resources by	years	
Activity Resp	Responsibility	Consulted	Start	End		Human		1	Financial (MKI	D)
			(m/y))	(m/y)	2019	2020	2021	2019	2020	2021
1.1.1 Certification of PRO (ISO 9001: 2015)	Representative of quality management + Sectors									
Procurement of services introducing of certification in accordance with the international standard ISO 9001:2015 (System for quality management)	Sector for common affairs		2019	2020	Budget 300,000					
Trainings ISO 9001: 2015 Quality Management System, trainings for nternal trainers	Tax Academy + Sector for common affairs Representative of quality management							Budget 600,000	Budget 600,000	Budget 600,000
Harmonization of procedures / documents / records with a quality management system	Sectors + ПРК									
L1.2 Exploring the satisfaction of caxpayers by an ndependent agency	Sector for Taxpayer Services and Taxes		2019	2020				Budget 1.000.000		
1.1.3 Continuing the project User-oriented environment	Sector for common affairs + Regional Of- fices + General Directorate		2019	2021				Budget 30.000.000	Budget 30.000.000	Budget 30.000.000
I.1.4 Consolidation of workstations and other network equipment - procurement of IT equipment	Directorate of Information Technology		2018	2021				Budget 18,000,000	Budget 15.000.000	Budget 15.000.000
1.1.5 Increasing the security of the PRO systems (hardware and software)	Directorate of Information Technology		2018	2020					Budget 62.000.000	
l.1.6 Maintenance of information equipment (hardware and system software)	Directorate of Information Technology + Sector for common affairs		2019	2021				Budget 7,000,000	Budget 7,000,000	Budget 7,000,000
1.1.7 Raising the flow capacity of communication equipment	Directorate of Information Technology		2018	2019				Budget 12.000.000		
1.1.8 Establishment of a data warehouse Consolidation of databases from existing IT systems / subsystems into a single database / preparation of data for transition objectives to a new integrated IT system	Directorate of Information Technology Sector for Registration and Assessment of Taxes, Sector for Collection and Debt Management, General Tax Inspectorate		2018	2019 7.ujp.gov.				Budget 6,000,000	Budget 6,000,000	Budget 6,000,000

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Financial

#### Subprogramme 2:

Human resource management and ca	pacity building of employees throu	gh education and exchange of experience
	r	3

			Time	frame			Nee	eded resources b	y years		
Activity	Responsi-	Consulted	Charles T. 1		Human Financial (MKD)						
licency	bility	Consulteu	Start (m/y))	End (m/y)	2010					2021	
					2019	2020	2021	2019	2020	2021	
.2.		Ministry of									
Monitoring of the changes and processes	Colegium + Sector	finance + MInistyof infor-									
n human resource	for human	mation society									
nanagement	resources	and administra-									
Ŭ		tion									
.2.1		Ministry of									
Strengthening the staff	Sector for	finance +									
of the Public Revenue	human	MInistyof infor-	2019	2021				Budget	Budget	Budget	
Office with new 35	resources	mation society	2015	BOBI				23,500,000	23,500,000	23,500,000	
employments; 70 real- ocations (380,875 EUR		and administra- tion									
	D'										
.2.2 Purchase of human	Director- ate of										
resource management	Information										
oftware	Technology										
	+ Sector										
	for human resources+		2019	2020				Budget			
	Sector for		2017	2020				600,000			
	common										
	affairs +										
	Sector for Financial										
	Affairs										
1.1.2											
1.2.3 Improve the plans for								Budget			
education of taxpayers	Tax		2010	2021				1,000,000			
and strengthen the ca-	Academy + Colegium		2019	2021				MKD			
pacity of the employees	colegium										
hrough education											
.2.4											
mproving the manner	Tax Acad-							Budget	Budget	Budget	
of planning, execu- tion and evaluation of	emy		2019	2021				1,600,000 MKD	1,600,000 MKD	1,600,000 MKD	
education								WITED	MILD	WILLD	
	Tax Acad-										
.2.5	emy + Di-								D I I	D. I.	
Specialized training for	rectorate of		2019	2021				Budget 2,000,000	Budget 2,000,000	Budget 2,000,000	
T staff	Information							2,000,000	2,000,000	2,000,000	
	Technology										
	Sector for										
	interna-							Membership	Membership		
	tional cooperation							Contribution	Contribution		
	+ Sector							IOTA:	IOTA:		
	for human							475.000 Other	475.000 Other		
	resources+							expenses	expenses	Mem-	
.2.6	Sector for common							IOTA	ÎOTA	bership Contribu-	
Participation in	affairs +							750,000 FISKALIS	750,000 FISKALIS	tion	
EU programs and echnical assistance	Sector for							FISKALIS 2020:	FISKALIS 2020	IOTA:	
rom international	Financial		2019	2021				3,400,000	3.700.000	475.000	
organizations (IOTA;	Affairs (for IOTA,							IPA 2	IPA 2	Other expenses	
FISCALIS 2020; CEF;	FISKALIS							National	National	IOTA	
TAIEX; International Monetary Fund).	2020 CEF							Fund 1.500,000	Fund 1,400,000	750,000	
nonetar y 1 anaj.	TAIEX)							+PRO budget	+ PRO	TAIEX	
	Colegium +							for entry	budget for	200.000	
	Sector for							ticket	entry ticket		
	internation-							2,000,000 TAIEX	2,400,000 TAIEX		
	al coopera- tion							200.000	200.000		
	(for IMF)										
otal activities in year I:	6						В	30,200,000	28,500,000	27,100,000	
otal activities in year II	: 6						Other.	6,825,000	7,525,000	1,425,000	
	1.5						Tottal	37,025,000	36,025,000	28,525,00	
'otal activities in year II	1.5										

			Time frame			Needed resources by years							
Activity	Activity Responsibility Consulted	Consulted	Start	End (m/y)	Human			Financial (MKD)					
			(m/y)		2019	2020	2021	2019	2020	2021			
1.3.1 Staffing of the Com- pliance Risk Manage- ment Unit	Compliance Risk Manage- ment Unit		2018	2019									
1.3.2 Strengthening the analytical skills of the employees in the unit through appro- priate trainings	Compliance Risk Manage- ment Unit		2019	2021									
1.3.3 Establishing of stan- dards and methods for comprehensive change management	Compliance Risk Manage- ment Unit		2019	2021									
Total activities in year	r I:3												
Total activities in year	r II: 2												
Total activities in year	r III:2												

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### Programme 2: FIGHTING FOR PREVENTION AND PROTECTION OF TAX FRAUDS AND FORMALIZATION OF NON-FORMAL ECONOMY

**Purpose of the Program**: Establishing an efficient institutional structure, processes and mechanisms for detecting and combating tax fraud, for identifying and formalizing the informal economy.

**Success indicators of the Program**: Defined model of cooperation of the Public Revenue Office with the Financial Police, Financial Intelligence Office and other investigative bodies in cases of tax fraud, adopted action plan for detection and treatment of the informal economy, unified handling of tax inspectorates in carrying out controls under the tax laws for which the PRO has jurisdiction.

**The programme is**: (note the type of the programme)

✓ horizontal

✓ vertical

Subprogrammes (components) of the Program	:
Subprogramme 1: Promotion of activities aimed at combating tax fraud and formalizing the informal economy	<ul> <li>Performance Indicator:</li> <li>Established a cooperation model of the PRO with the Financial Police and other investigative bodies in cases of tax fraud.</li> <li>Realization of the goals and activities of the adopted national Action Plan for formalizing the informal economy and Strategy for dealing with cash payments according to the defined time frame.</li> <li>The sole action of the tax inspectorates in carrying out controls under the Law on Registration of Cash Payments and Controls of Unregistered Taxpayers.</li> <li>Realization of the goals and activities of the adopted national Action Plan for formalizing the informal economy and Strategy for dealing with cash payments and controls of Unregistered Taxpayers.</li> <li>Realization of the goals and activities of the adopted national Action Plan for formalizing the informal economy and Strategy for dealing with cash payments according to the defined time frame.</li> </ul>

### B: Plan for implementing the programme

Promoting activitie	s aimed at fightin	g for protectio	on and prev	ention of	tax frau	l and fo	rmaliziı	ng the infor	mal economy	
			Time	frame			Neede	ed resources b	y years	
Activity	Responsibility	Consulted	Start	End		Human		Financial (MKD)		
			(m/y)	(m/y)	2019	2020	2021	2019	2020	2021
2.1.1 Improving the coopera- tion between the PRO, the Financial Intel- ligence Agency and the Financial Police and other investiga- tive bodies) in the fight against tax fraud	General Tax Inspectorate		2018	2020						
2.1.2 mplement activities related to the Strategy or handling cash pay- nents	General Tax Inspectorate		2018	2019						
2.1.3 Preparation and adop- tion of a procedure for registration, change of lata and deletion of a axpayer (UJP-RDO)	Sector for Regis- tration and Assessment of Taxes + General Tax Inspectorate		2018	2019						
2.14 implementation of activities from the Ac- cion Plan for formaliza- tion of the informal economy 2018-2020 Strategy of formaliza- tion of the informal economy)	Sector for Tax- payer Services and Taxes + Sector for Registration and Assessment of Taxes + General Tax Inspectorate		2018	2021						
2.1.5 Electronic Com- nerce Specialization of employees in the Cax Inspectorate and Sector for Information Cechnology. Identifica- ion of tools and meth- ods for collecting data elated to e-commerce, using of the data, their processing, identifying of the risk, and detect- ng risky taxpayers	General Tax Inspectorate + Directorate for Information Technology		2019	2021						
2.1.6 Preparation and adop- ion of the Guidelines on the manner of nandling by the Public Revenue Office in the mplementation of the .aw on Prevention of Money Laundering and Financing of Terrorism	General Tax Inspectorate		2019	2021						
2.1.7 improvement of the Risk Evaluation System (RES) in the rules for risk and naintenance of the system	General Tax Inspectorate + Directorate for Information Technology		2019	2021				Budget 3,000,000	Budget 3,000,000	Budget 3,000,000
2.1.8 improving the func- tionality of the applica- tion "Tax Inspectorate" and upgrading accord- ng to the additional competences of the PRO	General Tax Inspectorate + Directorate for Information Technology		2019	2021						



### **Programme 3: PUBLIC FINANCES MANAGEMENT - MOBILIZATION OF REVENUES**

Programme Objective: Improve the collection of tax revenues and ensure the long-term stability of IT systems in case of crisis.

Programme Performance Indicators: Improved tax services and procedures and ensuring the stability of the PRO systems in case of crisis.

**The programme is**: (note the type of the programme) Expected results (components) of the Program:

Simplification of tax procedures, including reporting and payment, by reducing the number of administrative procedures and costs, improving tax services in order to support independent calculation and quality information for all stakeholders, as well as ensuring long-term financial stability of the PRO system in case the crisis.

 $\checkmark$ 

horizontal

vertical

New software

New hardware

Subprograms (components) of the Program:	
Subprogram 1: Improved stability, efficiency and quality of the rev- enue collection system (tax system and policy)	<ul> <li>Performance Indicator:</li> <li>% of digitized tax services (2018-40%; 2019-40%; 2022-60%; 2024-80%);</li> <li>Issuance of a pre-populated annual tax return by the PRO</li> <li>Restructured work processes for the new integrated tax IT system</li> <li>HARDWARE for the new integrated tax IT system</li> <li>SOFTWARE for the new integrated tax IT system</li> <li>Provided Quality control - technical support for the implementation of the new integrated IT system</li> <li>Maintaining a risk assessment system - SPR for tax control</li> </ul>
Subprogram 2: Improved administration and debt management	<ul> <li>Performance Indicator:</li> <li>Total tax debts / Total annual revenue collection</li> <li>Debt over 12 months old / Total tax debt</li> </ul>
<b>Subprogram 3</b> : Establishment of a Disaster Recovery Center	<ul> <li>Performance Indicator:</li> <li>Continuity of work processes and stability of the</li> <li>PRO electronic systems for data and work processes in case of crisis</li> <li>2017 - Partial Back-up of data enabled;</li> <li>2022 - 80% continuity of work processes;</li> <li>2024 -100% continuity of working processes)</li> </ul>

### **B:** Plan for implementing the programme

Subprogram 1: Improved stability, efficiency and quality of the revenue collection system (tax system and policy)

			Time frame Neede		eded resources by years					
Activity	Responsibil- ity		Start End		Human Financial (MKD)					
		(m/y)	(m/y)	2019	2020	2021	2019	2020	2021	
3.1.1 Development and restructuring of the work processes for the new tax integrated IT system preparation and delivery of modeled business processes BPM2 in the new IT system ("TO-BE")	PRO Directorate for Informa- tion Technol- ogy +Project Team+ Sectors	Ministry of finance/Minis- try of informa- tion society and administration	2017	2019				IPA II 18,435,600 MKD Budget 1,600,000 MKD		
3.1.2 Issuing a Pre- populated annual tax return by the PRO	Sector for Registration and Assess- ment of Taxes + Di- rectorate for Information Technology		2019	2019						
3.1.3 Establishment of a new IT system hall (Budget total 3.000.000 MKD = Design and design supervision of IT system hall 300.000 MKD; Supervision during the execution of works for renova- tion of IT system hall 300.000 MKD; Reno- vation of IT system hall 2.400.000 MKD)	Sector for Common Affairs + Di- rectorate for Information Technology + Management		2018	2019				Budget 3,000,000 MKD		
3.14 Procurement of IT equipment for upgrade and mainte- nance of the system	Director- ate for Information Technology + Sector for Common Affairs + Tax Functions.		2018	2021				Budget		
Upgrading and maintenance of: e-personal tax			2019	2021				12,000,000 MKD		
Upgrade and maintenance of E-Taxes			2019	2021				7,000,000 MKD		
Upgrading of the ap- plication for registry and tax accounting			2019	2021				5,000,000 MKD		
Implementation of the existing IT sub- systems and equip- ment of the PRO			2019	2021				5,000,000 MKD		
Implementation and maintenance of the system for games of chance - NIS 5,000,000 MKD)								5,000,000 MKD		
Upgrade of the e-auctions system								2,000,000 MKD		
3.1.5 New system / update of the GPRS	PRO	Ministry of finance	2019	2021				Budget 5,000,000		
3.1.6 New tax inte- grated IT system SOFTWARE Total EUR 6,400,000 = IPA 3,700,000 EUR, National co-financing Budget 2,700.000 Euros)	Director- ate for Information Technology + Sector for Common Affairs	EU Delegation / Ministry of finance/ PRO	2018	2021					Budget 166,600,000 IPAII 228.290.000	

3.1.7 New Tax Integrated IT System							
HARDWARE New Tax Integrated IT	Directorate					Budget	
System HARDWARE	Information					11,000,000 MKD	
(Total 1,178,282	Technology +	2018	2021			IPA II	
EUR, of which IPA 1,000,000 EUR,	Sector for Common					61.700.000	
National Co-	Affairs					MKD	
financing Budget							
178,282 EUR)							_
3.1.8 Technical	Directorate						
support for quality	for				IDA II		
assurance for	Information Technology +	2018	2019		IPA II 18,500,000		
modernizing of a	Sector for	2010	2017		MKD		
tax IT system (IPA 300,000 EUR)	Common						
500,000 EOR)	Affairs						
Total activities in yea	r I:8			В	45,600,000	177,600,000	
Total activities in yea	r II: 4			IPA	36,935,600	290,290,000	
Total activities in year III:4					82,535,600	467,890,000	
TOTAL for subprogram	nma 1: 16						

Subprogramme 2: Improved administration and debt management

			Time	frame	Needed resources by years					
Activity	Responsibilit	Consulted	Start	End		Human		Financial (MKD)		))
			(m/y)	(m/y)	2019	2020	2021	2019	2020	2021
3.2.1 Strengthening the efficiency and effectiveness of debt collection procedures	Sector for Collection and Debt Management		2018	2020						
Applying of modern methods for early identification and quick intervention to newly emerging debt										
-Profiling of debtors and proper application of all means of debt collection with each debtor, according to his risk of payment										
-Improving the framework (law, procedures, organization, standards, etc.) to ensure greater efficiency for debt collection										
3.2.2 Improved tax debt management	Sector for Collection and Debt Management		2018	2020						
- Assessment of the real value of the collectable tax debt and the compliance of the recorded debt with the actual situation										

Total activities in year TOTAL for subprogram					
Total activities in year	r II: 3				
Total activities in year	r I:3			3,000,0	00
3.2.3 Development of debt management software and debt collection procedures	Sector for Collection and Debt Management + Directorate for Information Technology	2019	2020	Budge 3,000,0 MKD	00
-Precising of the criteria and procedure for conducting procedures for write- off of outstanding and outdated debt, prompt delivery of the write-off					

			Time frame				Neede	Needed resources by years				
Activity	Responsibility	Consulted	Start	End		Human		Financial (MKD)		)		
			(m/y)	(m/y)	2019	2020	2021	2019	2020	2021		
3.3.1 Establishment of												
a Disaster Recovery												
Center that will		Ministry										
provide full back-up		of Finance,										
of the data and work		Ministry										
processes of the PRO Providing location		of Internal	2019	2019								
and spatial		Affairs,	2019	2019								
conditions for the		Customs										
Center outside		administration,										
Skopje (Objective		EU										
2019 - Provision of												
Spatial Conditions)												
3.3.2 Purchase												
of hardware and												
software												
Objective									Budget			
2019 - Technical specification			2020	2022					11,000,000 IPAII			
prepared; 2020 -			2020	2022					61.700.000			
Signed agreement,									01.700.000			
2022 - Established												
Disaster Recovery												
Center).												
Total activities in year	: I:2							Budget	11,000,000			
Total activities in year	r II: 1							IPAII	61,700,000			
Total activities in year	r III:1						Tota	l II year	72,700,000			

For the foreseen development and implementation of the new programs in accordance with the strategy for the period 2019-2021, the Public Revenue Office envisages employment of 35 persons per year in the next three years, not counting the employment for compensation for the natural outflow of personnel (death, retirement). Newly employed persons will be deployed according to the needs.

In order to realize the vision of the PRO in the period 2019-2021, without the IPA projects, it is envisaged that financial resources will be needed in the amount of 573,300,000 MKD, 153,700,000 MKD in 2019, 330,900,000 MKD in 2020 and 88,700,000 MKD in 2021

### **RISKS ON THE LEVEL OF THE STRATEGIC PLAN**

RISKS ON THE LEVEL OF THE STRATEGIC PLANH	PROBABILITY OF OCCUR- RENCE OF RISK (Large, Medium, Small)	THE INFLUENCE OF THE RISK ON THE REALIZA- TION OF THE OBJECTIVES (Large, Medium, Small)	MEASURES FOR RISK MANAGEMENT
Not fulfilling the basic function of collection of public fees/ duties and the demands of the government reform and other institutions due to non- implemented modernization processes with significant investments in the functionality and integrity of the IT system	Large	Large	<ul> <li>Develop and restructure the work processes in a way that will enable cost-effective operation.</li> <li>Delegating of managerial responsibility in accordance with the Law on Public Internal Financial Control for realization of reform initiatives aimed at further modernization of the PRO.</li> <li>Improving the system of internal audits/ controls for realization of the activities related to the collection of revenues and timely preparation of reports for collection of public revenues (taxes and contributions)</li> </ul>
Untimely adoption of legal changes affecting the work of the PRO	Large	Large	<ul> <li>Initiating amendments to the laws</li> <li>Participation in the adoption of the amendments to the laws</li> <li>Preparation of procedures and instructions for work</li> </ul>
Discrepancy between the Strategic Plan with the Public Procurement Plan and the Financial Plan	Large	Large	Monitoring planning, budgeting and accomplishment through financial reporting
Lack of experienced and committed people to implement the changes	Large	Large	Strengthening the capacity of employees through education and exchange of experience
Inability to attract and retain talented and dedicated staff, especially a lack of IT staff	Large	Large	Strengthening the staff of the PRO, and especially the IT staff through new employments and appropriate redeployments /rewards
Absence or inefficiency of training plans and human resource development	Large	Large	Harmonization of training needs and human resources development with the plan of the Tax Academy
Lack of procedures or improper application of quality control procedures	Large	Large	Preparation of procedures for each PRO process
Disrespect of the principle of continuity of work	Large	Large	The HR Sector to undertake activities for deployment of human resources - new employees in order to ensure continuity in the functions
Disrespect of the principle of continuity of work	Large	Large	The IT sector to control of the continuity of the work
Not introducing the compliance risk management	Large	Large	Filling in the Compliance Management Unit with appropriate staff, as well as establishing standards and methods for change management

### **RISKS ON THE LEVEL OF PROGRAMME**

RISKS ON THE LEVEL OF PROGRAMME 1	PROBABILITY OF OCCURRENCE OF RISK (Large, Medium, Small)	THE INFLUENCE OF THE RISK ON THE REALIZATION OF THE OBJECTIVES (Large, Medium, Small)	MEASURES FOR RISK MANAGEMENT
Inability to attract and retain talented and dedicated staff	Large	Large	<ul> <li>Select employees with integrity and loyalty</li> <li>Correct/right choice of employees for remuneration</li> <li>Developing an internal act and signing a contract with a trained employee who will be obliged for a certain period after the education to remain in the PRO and to show results</li> </ul>
Unsustainability of the PRO IT system	Large	Large	Providing a budget for procurement of a new IT system
Non-compliance with ISO 9001: 2015 quality management system	Large	Large	<ul> <li>Provision of services to an accredited certification body for certification of the quality management system according to the international standard ISO 9001: 2015 in the PRO.</li> <li>Training for internal trainers</li> <li>Processing Procedures according to ISO 9001: 2015 Quality Management System</li> </ul>
Decreased confidence of the taxpayers towards the PRO	Large	Large	<ul> <li>Exploring the satisfaction of taxpayers by an independent house</li> <li>Timely delivery of services</li> <li>Giving accurate data</li> <li>Appropriate treatment of taxpayers</li> </ul>
Unequal treatment of performed trainings by function in PRO	Large	Large	Estimation of training needs between the HR Sector and the Tax Academy • Inclusion of all functions in the performed trainings
Selection of unsuitable persons for a particular training	Large	Large	Evaluation of the contribution of the participants from the performed trainings • Performing of specialized trainings
Failure to manage the risk of compliance	Large	Large	Equipping the compliance risk management     unit

RISKS ON THE LEVEL OF PROGRAMME 2	PROBABILITY OF OCCURRENCE OF RISK (Large, Medium, Small)	THE INFLUENCE OF THE RISK ON THE REALIZATION OF THE OBJECTIVES (Large, Medium, Small)	MEASURES FOR RISK MANAGEMENT
Lack of a mechanism for detecting and combating tax fraud	Large	Large	<ul> <li>Establishment of cooperation between the PRO and the financial police and other investigative organs</li> <li>Establish a Cash Payments Management Strategy</li> <li>Cooperation with Banks</li> </ul>
Incomplete records of taxpayers for registration and deregistration from the taxpayer register	Large	Large	<ul> <li>Acquisition of information from third parties</li> <li>Use of appropriate tools in assessing revenues in e-commerce</li> </ul>
Lack of mechanisms for determining revenues generated through e-commerce	Large	Large	<ul> <li>Acquisition of information from third parties</li> <li>Use of appropriate tools in assessing revenues in e-commerce</li> </ul>
Uninformedness, lack of training of tax inspectors on the manner of acting in cases of e-commerce	Large	Large	Organising trainings for new trading methods
No single treatment of the tax inspectors	Large	Large	• Quality control of the Minutes of external control in accordance with the existing Procedures for work

RISKS ON THE LEVEL OF PROGRAMME 3	PROBABILITY OF OCCURRENCE OF RISK (Large, Medium, Small)	THE INFLUENCE OF THE RISK ON THE REALIZATION OF THE OBJECTIVES (Large, Medium, Small)	MEASURES FOR RISK MANAGEMENT
The capacity of IT equipment is not sufficient to provide support for all planned activities of the PRO	Large	Large	Providing funds for implementing a new tax integrated IT system
Inefficient electronic communication with taxpayers	Medium	Medium	Providing continuous/uninterrupted     information transfer
Inaccessible tax (mobile) counters to all settlements	Medium	Medium	Maximal utilization of mobile counters     (vehicles)
Failure to implement all prescribed compulsory collection measures	Large	Large	<ul> <li>Timely informing of the taxpayers regarding their debt</li> <li>Utilizing all prescribed compulsory collection measures</li> </ul>
Loss of data due to not provided back-up system	Large	Large	Establishment of a Disaster Recovery Center







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